

CBM India Trust Position Profile

CBM India Trust is committed to improving the quality of life of people with disabilities. CBM address disability as a cause and consequence of poverty in the most disadvantaged communities of the world. We work in partnership with local, national, and international actors with the aim of creating a more equal society for all. Our vision is to have an inclusive world in which all people with disabilities enjoy their human rights and achieve their full potential.

Position: Resource Mobilization Executive (F2F) - Retail Fundraising

Location: Bengaluru, Chennai & Hyderabad

Reporting to: Team Coach - Retail Fundraising

Objective:

Resource Mobilization Executive is the Entry level Position to Retail Fundraising, However which is an important role in the organization since they represent as the brand ambassadors of the Organization to general public and they are responsible in raising donations to the organization.

Responsibilities:

- Approach members of the public in public spaces, such as Malls, Streets & Corporate events.
- Engage people in conversations about our cause, listening to their interests and concerns,
- Present our organization's mission and programs, highlighting the impact of donations,
- Secure commitments for Regular Giving and Onetime donations,
- Meet and exceed monthly fundraising targets,
- Maintain accurate records of conversations, donations, and interactions
- Collaborate with colleagues to share best practices and achieve team goals.
- Be responsible for maintaining required level of confidentiality on information relating to CBM India and its supporters,
- Any other responsibilities as assigned by the Line Manager.

Educational and Professional profile

Education: Grade 12th & Above

0 to 2 years as Fundraiser or in Similar Position.

Skills

- Experience in Face-to- Face Fundraising.
Excellent communication and interpersonal skills.
- Passion for our cause and ability to articulate our mission and values.
- Confident and friendly demeanour.
- Ability to work independently and as part of a team.
- Strong organizational and time management skills.
- Flexibility to work varying schedules, including weekends and evenings.

- Ability to set priorities, meet deadlines and provide deliverables.

Other requirements

The future job holder adheres to CBM Policies and procedures, commits to CBM's Child Safeguarding Policy and Code of Conduct, and follows CBM's safety & security protocols.

CBM encourages persons with disabilities and Women to explore this important opportunity. Share your profiles to jobs@cbmindia.org